ANTIQUE BOAT CENTER
www.antiqueboat.com

ANTIQUE BOAT NEWS

11/02/2011

BOAT OF THE MONTH

1998 19’ Fish Bros. Barrel Back

Modern construction with vintage appeal!

This boat is a participant in ABC’s ‘Water-Ready Certified’ Program and is ready to use on your favorite body of water! It possesses the beauty of a by-gone era with modern mechanical and structural reliability.

Features include;
- New Mercrusier engine installed 2010 with fewer than 10 hours according to the seller.
- Sierra single axle trailer with brakes.
- Convertible top and boat cover.

This boat is a knock-out! It’s priced to sell at $49,900. Call today this one won’t last!

2011-2012 Restoration/Mechanical Winter Classes

Five progressive classes will be offered throughout the winter.
Please call for more information and to sign up today!

December 10, 2011
January 7, 2012
January 14, 2012
January 28, 2012
February 4, 2012

We will be demonstrating restoration techniques including:
Stripping
Deck seams removal/restriping
Plank replacement
Sanding and bleaching
Staining and varnishing

Mechanical and Electrical systems
Open discussion forum for anything mechanical or electrical pertaining to boats. We'll go over all the operating systems from bow to stern, and how to properly maintain them.

As in the past, this will be a hands-on class and limited to 12 persons. Class will run from 9:00 a.m. to 1:00 p.m. Lunch will be served! Cost will be $395.00 per person. Call and reserve your spot today! $100.00 deposit required upon registration.
RSVP ASAP!

ABC Customer Feature

This month we are featuring two customers. What's their connection? They both sold Lymans in October and both boats were part of Antique Boat Center's 'Water Ready Certified' boat program.

1948 13' Lyman O/B - Lori Hudson

This boat is fantastic! It was originally restored as a trailer queen with its intended purpose being to win trophies at classic boat shows. The seller's family bought the boat because of its beauty. They weren't into boat shows. They used it regularly, getting compliments everywhere they went.

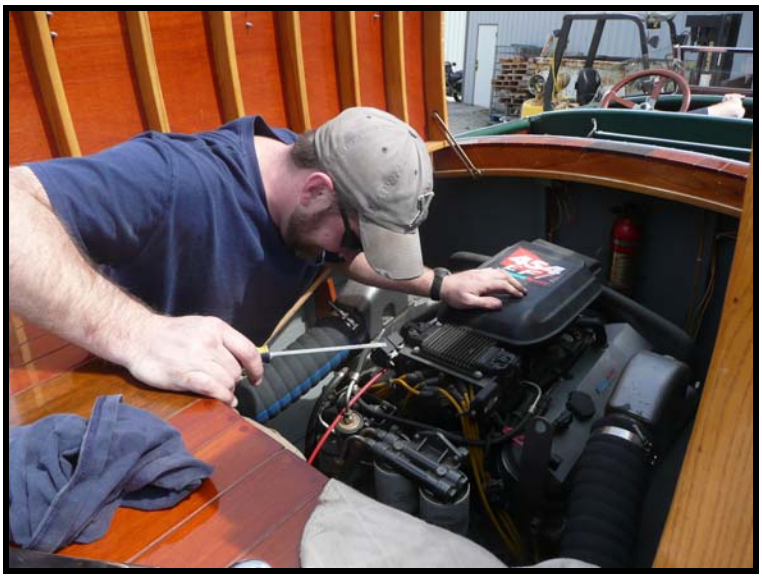
1955 18' Lyman Utility - Jeff Feudner

Another knock-out! It's possibly the nicest 18' Lyman in the country. This boat was restored over a two year period and rebuilt better than new. The following were replaced; most ribs, keel, knee, many planks, all reassembled with 3M 5200. The engine was rebuilt at this time as well.

We want to thank Mr. Feudner and Ms. Hudson for participating in our Water Ready Certified Program. We feel like it generated additional interest in their boats and after certification contributed in quick sales in both cases. Ask about our 'Water Ready Program' when you get ready to sell your boat.

Fall Specials

Winterizations & Restoration Services



Our customers trust us to maintain and restore their Antique/Classic boats. The secret is OUT!
<u>We now work on their modern boats as well</u>.
We would like to earn your business too!

<u>Specials</u>

<u>$20.00 OFF WINTERIZATIONS</u>

FREE OIL CHANGE WITH PURCHASE OF $750.00 WORTH OF SERVICE WORK

FREE ONE-WAY DELIVERY ON ANY RESTORATION $10,000.00 OR MORE! *call for details

Sale prices good through 11/30/2011

Antique Boat Center

Water-Ready Certified Program

Your Opportunity for a Faster Sale at a Higher Price!

Our 20+ years of experience has taught us that water-ready boats benefit buyers and sellers. Buyers want boats that can be used immediately and tend to pay a premium for them. Sellers experience higher sales prices and faster transaction times.

It has also been our experience that our sellers are often unaware of problems with their boats, thinking they are water-ready when they are not. While under sales contract, many fail the marine hull, engine/mechanical inspection and the buyer walks away!

Our new **Water·Ready Certified** program helps to avoid this seller's headache.

Here is how the program works:

• The Antique Boats Center's Service team will perform a detailed 12-point engine/mechanical and marine/hull inspection of the boat

Engine/Mechanical includes review of:

Inspection of Engine/Running Gear
Inspection of Fuel System
Inspection of Lubrication System
Inspection of Electrical System
Inspection of Cooling System
Inspection of Trailer

Marine/Hull includes review of:

Check Visible Frames/Chines/Keel
Bottom
Hull Sides
Decks
Finish
Safety

• If any items require service to be water-ready, Antique Boat Center will provide a detailed cost estimate for the work to be performed.
• Once all recommended repairs and/or replacements have been made, Antique Boat Center will then conduct a water test.
• Once the boat has passed all of the above inspections, recommended repairs have been made and a satisfactory water test performed, Antique Boat Center will designate the boat - **Water-Ready Certified**. A **Water-Ready Certified** report will be provided to the buyer at time of purchase. Any items repaired or replaced by the Antique Boat Center as part of the inspection will carry a 1-year warranty from Antique Boat Center from the time of purchase to the buyer.
• Antique Boat Center will prominently feature **Water-Ready Certified** boats on its website and in the showroom.

TERMS AND CONDITIONS

• The Pre-Sale 12-point inspection and water test costs $925.00. The seller will receive a detailed report identifying the current condition of the boat. A boat must pass all 12-point inspections and the water test to be designated -**Water-Ready Certified.**
• The inspection is valid for 6-month intervals. If the boat has not been sold in 6 months, Antique Boat Center will perform re-inspections. Re-inspections are performed at NO CHARGE to the seller.
• If new issues arise from the re-inspection, Antique Boat Center will provide the seller with a detailed cost estimate for the required work to be performed.
• A boat must continue to pass all 12-inspection points to retain the **Water-Ready Certification** designation.

THE EXPRESS WARRANTY CONTAINED HEREIN IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIES, INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

THE EXPRESS WARRANTY CONTAINED HEREIN IS LIMITED TO THE COST OF LABOR AND/OR MATERIALS TO REPAIR ANDIOR REPLACE THE WARRANTED ITEMS. IT EXPRESSLY EXCLUDES ANY AND ALL INCIDENTAL AND CONSEQUENTIAL DAMAGES RESULTING FROM ANY BREACH THEREOF, ANY ITEMS NOT REFERENCED IN THE INSPECTION REPORT, AS WELL AS ANY REPAIRS NECESSITATED BY ABUSE OR NEGLECT.

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Click here for directions